



## ESG IMPLEMENTATION UNLOCKED

# WEEK 1: THE REPORTING NIGHTMARE: FRAMEWORK, CASE STUDY, BUSINESS STRATEGY

## Framework: The Master Data Dictionary (MDD)

This is the single source of truth that maps every ESG metric to all reporting frameworks.

### How to Build It

#### **Step 1: Create the base structure (Week 1)**

Spreadsheet columns:

- Metric Name (your internal term)
- Definition
- Unit of Measurement
- Data Source
- Collection Frequency
- Data Owner (person/dept)
- GRI Disclosure # (if applicable)
- SASB Metric Code (if applicable)
- TCFD Pillar (if applicable)
- CDP Question # (if applicable)
- CSRD ESRS (if applicable)
- SEC Climate Rule (if applicable)

#### **Step 2: Populate with 20 core metrics first. Focus on:**

- Scope 1, 2, 3 emissions (tCO<sub>2</sub>e)
- Energy consumption (MWh)
- Water withdrawal (m<sup>3</sup>)
- Waste generated (tonnes)
- Employee headcount demographics
- Board diversity metrics
- Safety incidents (TRIR)
- Ethics training completion (%)

### Step 3: Map once, use forever

When investor asks for SASB → filter MDD by SASB column

When auditor needs GRI → filter by GRI column

Time saved: 150-200 hours annually

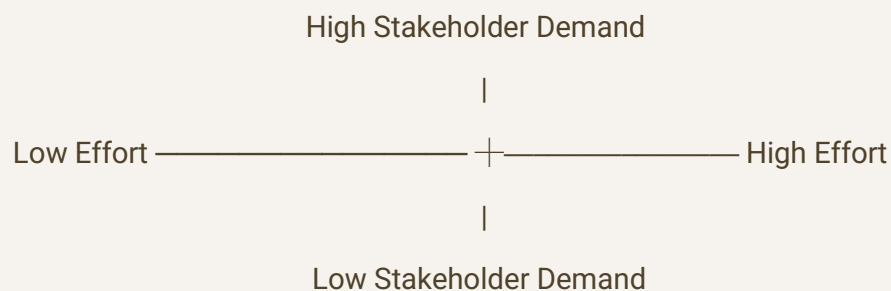
#### Real example:

*Tech company case:* Reduced reporting prep from 6 weeks to 10 days by implementing MDD. Three people could now do what previously required eight.

## Framework 2: The Reporting Triage Matrix

This is your decision tool for which frameworks to prioritize.

#### The Matrix:



#### How to use it:

##### Quadrant 1 (High Demand, Low Effort): DO FIRST

- Example: SASB for your industry
- Example: TCFD if you're publicly traded

##### Quadrant 2 (High Demand, High Effort): RESOURCE PROPERLY

- Example: CSRD for EU operations
- Example: Full GRI Standards suite

##### Quadrant 3 (Low Demand, Low Effort): DO IF TIME PERMITS

- Example: UN SDG mapping
- Example: Industry-specific voluntary disclosures

##### Quadrant 4 (Low Demand, High Effort): SKIP OR POSTPONE

- Example: Niche certifications nobody asks for
- Example: Every possible CDP questionnaire

**Action:** Survey your top 20 stakeholders annually to populate "demand" axis

# Case Study: Manufacturing Company - Framework Consolidation

## Company Profile:

- Mid-size manufacturer, \$500M revenue
- 12 facilities globally
- Previously reported to: GRI, SASB, CDP, Custom investor requests

## The Problem:

- 8-person sustainability team spending 60% of time on reporting
- Different data definitions across facilities
- Re-creating reports from scratch annually

## The Solution (12-month implementation):

### Month 1-2: Built Master Data Dictionary

- Identified 47 core metrics
- Standardized definitions globally
- Assigned data owners

### Month 3-4: Implemented data collection automation

- Connected utility billing to database
- HR system API for Social metrics
- Monthly auto-population vs. annual scramble

### Month 5-6: Created modular report templates

- Built "report blocks" (methodology, boundaries, etc.)
- Framework-specific sections pull from MDD
- 80% of content reusable year-over-year

## Results:

- Reporting time: 480 hours → 180 hours (62% reduction)
- Data accuracy: 73% → 96%
- Team capacity freed for strategy work: +240 hours
- Cost savings: \$95K annually (labour hours)

## Key Insight:

You must stop asking 'what does this framework need?' and start asking 'what data do we have?' Then map backwards.

# Business Strategy: The Reporting ROI Calculator

Getting leadership buy-in for ESG software/systems

## The Formula:

### **Current Annual Cost:**

$(\text{Hours spent on manual reporting} \times \text{Hourly rate}) + (\text{Error correction hours} \times \text{Rate}) + (\text{Consultant fees})$

### **Proposed Solution Cost:**

$(\text{Software annual license}) + (\text{Implementation services}) + (\text{Training hours} \times \text{Rate})$

### **3-Year ROI:**

$(\text{Current Annual Cost} \times 3) - (\text{Proposed Solution Cost} + \text{Annual license} \times 2)$

## Real Example Template:

### Current State:

- 500 hours manual data collection @ \$75/hr = \$37,500
- 120 hours error correction @ \$75/hr = \$9,000
- 80 hours consultant support @ \$250/hr = \$20,000
- **Annual Total: \$66,500**

### Proposed Solution:

- ESG software license: \$25,000/year
- Implementation: \$15,000 (one-time)
- Training: 40 hours @ \$75/hr = \$3,000
- **Year 1 Total: \$43,000**
- **Years 2-3: \$25,000/year**

**3-Year Savings: \$124,500**

### Plus intangibles:

- Audit-ready data (avoid penalties)
- Faster investor response time
- Team bandwidth for strategic work
- Reduced burnout/turnover

## Gerald Ukor, mMBA



**Gerald Ukor** is a certified ESG Reporting Specialist and Sustainability Evangelist with demonstrated experience supporting ESG design, implementation, and data governance initiatives aligned with Development Finance Institution (DFI) standards. He has contributed to ESG reporting frameworks integrating **GRI, SASB, TCFD, and CDP**, with practical application across data collection, materiality assessment, KPI definition, and assurance readiness.

Gerald has supported multi-stakeholder ESG programmes involving corporates, consultants, and technology teams, enabling structured ESG data aggregation, validation protocols, and investor-grade disclosures. His work emphasizes ESG data reliability, regulatory alignment, and decision-useful reporting to support capital allocation, risk management, and sustainability performance monitoring.

He brings a strong execution focus to ESG strategy, including ESG data architecture design, reporting workflow optimisation, and localization of global ESG frameworks for emerging market contexts—particularly within Africa—supporting scalable, technology-enabled sustainability outcomes.

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